

Personal

Full Name: Allan Sørensen
Birth: August 9, 1978
Nationality: Danish
Marital Status: Married. Children: Isabella (2001), Albert (2006) and Liva (2008).

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Current Position

2010 - Associate professor, Department of Economics and Business Economics, Business and Social Sciences, Aarhus University, Denmark

Previous Positions

2017-2018 Visiting scholar at Department of Economics, University of California San Diego (Host: Prof. Marc-Andreas Muendler)
2005 -2010 Assistant professor, School of Economics and Management, Aarhus University, Denmark
2008 Post doc, School of Economics and Management, Aarhus University, Denmark
2001-2005 PhD Student, School of Economics and Management, Aarhus University, Denmark

Education

2001-2005 PhD in Economics, School of Economics and Management, Aarhus University, Denmark, Thesis: "Economic Integration, Ageing and Labour Market Outcomes" (Awarded 2006)
2000-2003 MSc in Economics, School of Economics and Management, Aarhus University, Denmark
1997-2000 BSc in Economics, School of Economics and Management, Aarhus University, Denmark

Referee: European Economic Review, Canadian Journal of Economics, Scandinavian Journal of Economics, Journal of Economics, Review of International Economics, Review of World Economics, Journal of International Trade and Economic Development, The World Economy, Small Business Economics, Journal of Banking and Finance, American Journal of Agricultural Economics, The B.E. Journal of Economic Analysis and Policy, Scottish Journal of Political Economy, Applied Economics, Economic Change and Restructuring, The International Trade Journal, Economica, Public Finance Review, African Journal of Agricultural Research, Danish Journal of Economics.

Research Interests: International economics, industry dynamics, international trade and trade policy, economics of globalization, public finance, and labour economics.

Teaching Interests: International trade/International economics, macroeconomics, microeconomics

Teaching experience

- Courses for economics students: Macroeconomics (intermediate and advanced), international trade (advanced), microeconomics (intermediate), applied economic consulting
- Courses for non-economists: Macroeconomics for journalists (Danish School of Media and Journalism), Macroeconomics for high-school teachers, Macroeconomics for MBA students, Microeconomics for political science students
- Supervision of BSc thesis, MSc thesis, PhD thesis

- PhD students. Primary supervisor for: Peter Arendorf Bach, Anders Laugesen, and Jonas Juul Henriksen. Secondary supervisor for: Martin Alfaro, Mikkel Nørlem Hermansen, Frederik Læssøe Nielsen, Cecilie M. L. Jørgensen.

Committee work and expert appointments

- 2017- Member of the Danish business appeals board (Erhvervsankenævnet - reappointed until 2025).
- 2008- Member of the Advisory Board of Teaching International Economics in the Danish College System (Ministry of Education)
- 2019 Chair of PhD committee, Andrea Paramo Florencio, Aarhus University
- 2016 Chair of PhD committee, Anders Kronborg, Aarhus University
- 2013 Chair of PhD committee, Mark Strøm Kristoffersen, Aarhus University
- 2012 Chair of PhD committee, Lasse Frisgaard Gunnensen, Aarhus University

Administrative tasks

- 2019-2023 Teaching coordinator in the 'economics' teaching group
- 2019-2021 Coordinator of the FIND Seminars
- 2014-2019 Coordinator of the Tuborg Research Center Seminar Series
- 2013-2019 Teaching coordinator of the macroeconomics courses in the economics (cand.oecon) program at Aarhus University (leave academic year 2017-18)
- 2007-2010 Member and deputy chair of study board at School of Economics and Management, Aarhus University, Denmark (acting chair in November-December 2009)
- 2006-2007 Economic Seminar Series coordinator at School of Economics and Management, Aarhus University, Denmark

Research grants

- 2022 Intergenerational distribution (4.9 mill. DKK from the Rockwool Foundation. Joint with Torben M. Andersen (principal investigator) and Cecilie M. L. Jørgensen).
- 2017 The Research Centre for Firms and Industry Dynamics (FIND) (15 mill. DKK from the Carlsberg Foundation – participated in formulating the research application; Philipp Schröder being the principal investigator)
- 2016 AUFF Mobility Grant (100,000 DKK)
- 2005 Globalisation – Education, Equality and the Welfare State (2.3 mill. DKK from FSE). Joint with Torben M. Andersen (principal investigator).

Prizes and Awards

- 2022 Teacher of the year (Den Gyldne Fugl), Department of Economics and Business Economics, Aarhus University, Denmark
- 2016 Travel grant for particular skilled teachers awarded by the Confederation of Danish Enterprise (in Danish: Dansk Erhvervs rejselegat for særligt dygtige undervisere) (50,000 DKK)
- 2016 Nominated for teacher of the year (The golden pointer), Department of Economics and Business, Aarhus University, Denmark
- 2015 Teacher of the year (The golden pointer), Department of Economics and Business Economics, Aarhus University, Denmark
- 2014 Nominated for teacher of the year (The golden pointer), Department of Economics and Business, Aarhus University, Denmark
- 2010 Nominated for teacher of the year (The golden pointer), School of Economics and Management, Aarhus University, Denmark
- 2009 Nominated for teacher of the year (The golden pointer), School of Economics and Management, Aarhus University, Denmark

- 2007 Nominated for teacher of the year (The golden pointer), School of Economics and Management, Aarhus University, Denmark
- 2006 Nominated for teacher of the year (The golden pointer), School of Economics and Management, Aarhus University, Denmark
- 2000 McKinsey Award “For the top Bachelor Degree in Economics”

Language Skills: Danish: Native. English: Fluent

Research

Refereed and Peer-reviewed Journal Articles

1. The interdependencies between the private and public sectors in open economies, 2023, *European Economic Review*, vol. 160 (November) (joint with Torben M. Andersen).
2. Corporate taxation when firms are heterogeneous: ACE versus CBIT, 2023, *International Tax and Public Finance*, vol. 30, p. 396-418 (joint with Philipp J. H. Schröder).
3. Spillovers from Foreign Business Conditions, 2022, *Review of World Economics*, vol. 158, p. 779-814.
4. Specific taxation, asymmetric costs, and endogenous quality, 2021, *Journal of Public Economic Theory*, vol. 23, p. 1022-1051 (joint with Philipp J.H. Schröder).
5. Quality-cum-Price Sorting, 2020, *The World Economy*, vol. 43, p. 1346-1370 (joint with Ina C. Jäkel)
6. Export Promotion and Intra-industry Reallocations, 2020, *Review of International Economics*, vol. 28, p. 303-319.
7. One-Off Export Events, 2019, *Canadian Journal of Economics*, vol. 52, p. 93-131 (joint with Ingo Geishecker and Philipp J.H. Schröder).
8. Do Business Cycles Have Long-Term Impact for Particular Cohorts?, 2017, *LABOUR: Review of Labour Economics and Industrial Relations*, vol. 31, p. 309-336 (joint with Torben M. Andersen, Jonas Maibom, Michael Svarer).
9. Explaining the Size Differences of Exporter Premia: Theory and Evidence, 2017, *Review of World Economics*, vol. 153, No. 2, p. 327-351 (joint with Ingo Geishecker and Philipp J. H. Schröder)
10. Additive versus Multiplicative Trade Costs and the Gains from Trade Liberalizations, 2014, *Canadian Journal of Economics*, vol. 47, No. 3, p. 1032-1046
11. A welfare ranking of multilateral reductions in real and tariff trade barriers when firms are heterogeneous, 2014, *Review of International Economics*, vol. 22, No. 3, p. 423-443. (joint with Philipp J.H. Schröder)
12. Firm Exit, Technological Progress and Trade, 2012, *European Economic Review*, vol. 56, p. 579-591 (joint with Philipp J.H. Schröder)
13. Second Thoughts on the Exporter Productivity Premium, 2012, *Canadian Journal of Economics*, vol. 45, no. 4, p. 1310-1331 (joint with Philipp J. H. Schröder)
14. Globalization, tax distortions and public-sector retrenchment, 2012, *Scandinavian Journal of Economics*, vol. 114, p. 409-439 (joint with Torben M. Andersen)
15. Globalization squeezes the public sector – is it so obvious?, 2011, *International Tax and Public Finance*, vol. 18, p. 369-382 (joint with Torben M. Andersen)
16. Product market integration, rents and wage inequality, 2011, *Review of International Economics*, vol. 19, p. 595-608 (joint with Torben M. Andersen)
17. Ad valorem versus unit taxes: Monopolistic competition, heterogeneous firms, and intra-industry reallocations, 2010, *Journal of Economics*, vol. 101, p. 247-265 (joint with Philipp J.H. Schröder)
18. Product Market Integration and Heterogeneity—Rent Sharing and Pricing to Market, 2008, *Review of International Economics*, vol. 16, 268-284 (joint with Torben M. Andersen)

Books and Book Chapters

1. Export market exit and firm survival: theory and first evidence, 2017, in B. Christensen and C. Kowalczyk (eds.), *Globalization: Strategies and Effects*, Springer, Heidelberg (joint with Sanne Hiller and Philipp J.H. Schröder)
2. Product market integration, tax distortions and public sector size, 2017, in B. Christensen and C. Kowalczyk (eds.), *Globalization: Strategies and Effects*, Springer, Heidelberg (joint with Torben M. Andersen)
3. Taxation – Financing the welfare state in a more globalized world, 2014, in T. Valkonen and V. Vihriälä (eds.), *The Nordic model – challenged but capable of reform*, Nordic Council of Ministers (joint with Torben M. Andersen)
4. International Økonomi i et videnskabsteoretisk perspektiv, 2009, in A. Lind, M. Achilles, J. D. Hansen and P. Henriksen (eds.), *Fagdidaktik i økonomifagene*, Columbus
5. Economic Integration, Ageing and Labour Market Outcomes, School of Economics and Management, Aarhus University, 2006 (Ph.D. thesis)

Work in progress/Working papers

1. Do firms learn from one-off exporting? (joint with Ingo Geishecker and Philipp J. H. Schröder)
2. The Role of Exports for Digitalization: Firm-level Evidence from Danish IT Expenditure (joint with Ying Dai and Ina C. Jäkel).

Conference, workshop and seminar presentations (presentations by co-authors are not included)

- 2022 23rd European Trade Study Group, Groningen, Netherlands
- 2020 Aarhus-Kiel Workshop, online
- 2019 21st European Trade Study Group Conference, Bern, Switzerland
- 2018 13th International Study Group on Exports and Productivity (ISGEP), Ljubljana, Slovenia
- 2018 20th European Trade Study Group Conference, Warsaw, Poland
- 2018 Final Workshop of GlobLabWS, Aberdeen, Scotland
- 2016 Aarhus-Kiel Workshop, Sønderborg, Denmark
- 2016 18th European Trade Study Group Conference, Helsinki, Finland
- 2016 12th Danish International Economics Workshop, Aarhus, Denmark
- 2014 Aarhus-Kiel Workshop, Kiel, Germany
- 2014 16th European Trade Study Group Conference, Munich, Germany
- 2014 Seminar at Lund University, Sweden
- 2014 Seminar at IFN, Stockholm, Sweden
- 2013 Firm and Product Heterogeneity in International Trade, Leuven, Belgium
- 2013 15th European Trade Study Group Conference, Birmingham, United Kingdom
- 2013 9th Danish International Economics Workshop, Aarhus, Denmark
- 2012 14th European Trade Study Group Conference, Leuven, Belgium
- 2011 Seminar at Utrecht School of Economics, Netherlands
- 2011 13th European Trade Study Group Conference, Copenhagen, Denmark
- 2010 12th European Trade Study Group Conference, Lausanne, Switzerland
- 2010 6th Danish International Economics Workshop, Aarhus, Denmark
- 2010 Seminar at Kiel Institute for the World Economy, Kiel, Germany
- 2009 Seminar at Department of Economics, Aarhus School of Business, Aarhus University, Denmark
- 2008 Labour Market Dynamics and Growth Conference, Sandbjerg, Denmark
- 2008 Nordic International Trade Seminars (NOITS), Bergen, Norway
- 2008 Seminar at EPRU, Copenhagen, Denmark
- 2008 Aarhus-Kiel Workshop, Kiel, Germany
- 2008 5th Danish International Economics Workshop, Aarhus, Denmark
- 2007 4th Danish International Economics Workshop, Aarhus, Denmark

- 2006 3rd Danish International Economics Workshop, Aarhus, Denmark
- 2005 Seminar at School of Economics and Management, Aarhus, Denmark
- 2004 CEPR Workshop: Inequality in the Labour Market, Bergen, Norway
- 2004 DGPE Workshop, Denmark
- 2003 DGPE Workshop, Denmark